

# **RBC Capital Markets**<sup>®</sup>

# RBC LPIM Canadian Technical And Quantitative Total Return Securities

### **GLOBAL INVESTMENT SOLUTIONS**

FOR THE INFORMATION OF INVESTORS IN OUTSTANDING RBC LPIM CANADIAN TECHNICAL AND QUANTITATIVE TOTAL RETURN SECURITIES ONLY

#### Investment Objective:

The Debt Securities have been designed to provide investors with "long" exposure to the Bank's proprietary 6-factor quantitative model (the "Model"), with the ability to allocate to a Fixed Income Investment based on whether the stocks in the S&P/TSX Composite Index (the "Index") exhibit bearish trends to such an extent that the stocks of less than 20 issuers are eligible for notional inclusion in the Equity Investment as determined by the Model. The goal of this strategy is to be exposed to the performance of the stocks selected by the Model, including dividends and other distributions, when the trends are positive for the equity markets and to reduce or eliminate this exposure when the trends for such equity markets become negative.

No Canadian Tax Events:

- 1. Until maturity or disposition
- 2. On Portfolio changes or rebalancing

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Benchmark:
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### S&P/TSX Composite Total Return Index

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Asset Class:

Canadian equity



- □ Materials 17.12%
- Industrials 25.08%
- Consumer Discretionary 36.55%
- Consumer Staples 5.59%
- Health Care 4.69%
- Financials 5.64%
- Information Technology 5.34%
- Fixed Income Investment 0.00%

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As of November 30, 2017, the Portfolio was allocated 100% to an Equity Investment. Indicated dividend yield on the Underlying Equity Securities as of November 30, 2017 was 1.45%.

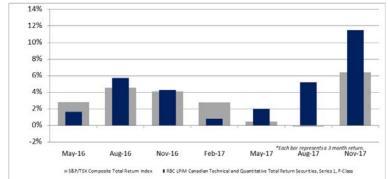
Sector	Symbol	Company	Weight	Dividend Yield (%)	Rank
Materials	WFT	West Fraser Timber Co Ltd	5.26%	0.54	2
	CFP	Canfor Corp	5.23%	0.00	3
	CG	Centerra Gold Inc	2.39%	0.00	16
	OSB	Norbord Inc	4.25%	5.37	26
Industrials	TCL.A	Transcontinental Inc	5.01%	2.88	9
	WSP	WSP Global Inc	5.51%	2.51	25
	AC	Air Canada	4.56%	0.00	37
	BAD	Badger Daylighting Ltd	5.14%	1.61	57
	WJA	WestJet Airlines Ltd	4.86%	2.09	85
Consumer Discretionary	DOL	Dollarama Inc	5.50%	0.28	6
	MRE	Martinrea International Inc	6.18%	0.78	8
	QBR.B	Quebecor Inc	5.05%	0.44	14
	MG	Magna International Inc	5.15%	1.94	20
	D00	BRP Inc/CA	5.73%	0.68	32
	CCA	Cogeco Communications Inc	4.74%	2.06	66
	LNR	Linamar Corp	4.21%	0.69	71
Consumer Staples	EMP.A	Empire Co Ltd	5.59%	1.69	4
Health Care	VRX	Valeant Pharmaceuticals International Inc	4.69%	0.00	1
Financials	MIC	Genworth MI Canada Inc	5.64%	4.36	23
Information Technology	CSU	Constellation Software Inc/Canada	5.34%	0.68	18

Valeant Pharmaceuticals International \$22.17

VRX

GC Great Canadian Gaming Corp \$30.40

# HISTORICAL SECONDARY MARKET PRICE<sup>1,2</sup>



Returns as of November 30, 2017	1 month	3 months	YTD	1 Year	Since Inception
RBC LPIM Canadian Technical and Quantitative Total Return Securities, Series 1, F-Class	2.26%	11.47%	18.71%	20.53%	21.52%
S&P/TSX Composite Total Return Index	0.47%	6.37%	7.81%	9.60%	13.89%

<sup>1</sup>This Historical Secondary Market Price chart reflects the historical closing secondary market price of RBC LPIM Canadian Technical and Quantitative Total Return Securities, Series 1, F-Class (the "Series 1") for each day such secondary market was open for trading and the percentage change of the level of the S&P/TSX Composite Total Return Index since the Issue Date of Series 1 on May 5, 2016. The Series 1 is the initial public implementation of the RBC LPIM Canadian Technical and Quantitative Total Return Securities strategy. The closing secondary market price of Series 1 on its Issue Date was \$100.00. For Series 1, an amount equal to \$100.00 per Debt Security was notionally invested in the Portfolio on the Issue Date. The secondary market price at any particular time is the price at which a holder of RBC LPIM Canadian Technical and Quantitative Total Return Securities could dispose of such security. The NAV per Debt Security between different series of RBC LPIM Canadian Technical and Quantitative Total Return Securities of RBC LPIM Canadian Technical and Quantitative Total Return Securities are secondary market price of RBC LPIM Canadian Technical and Quantitative Total Return Securities are secondary market price of SREC LPIM Canadian Technical and Quantitative Total Return Securities for different series of RBC LPIM Canadian Technical and Quantitative Total Return Securities could result in different secondary market price for RBC LPIM Canadian Technical and Quantitative Total Return Securities could result in different secondary market price for RBC LPIM Canadian Technical and Quantitative Total Return Securities of RBC LPIM Canadian Technical and Quantitative Total Return Securities could use there of RBC LPIM Canadian Technical and Quantitative Total Return Securities could result in different secondary market price of RBC LPIM Canadian Technical and Quantitative Total Return Securities could result in different secondary market price of RBC LPIM Canadian Technical and Quantitative Total Return Securit



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## THE LPIM CANADIAN TECHNICAL AND QUANTITATIVE TOTAL RETURN STRATEGY

On the last Exchange Day of the month immediately preceding the Issue Date, and on the last Exchange Day of each month thereafter that the Debt Securities remain outstanding, other than the month immediately preceding the month in which the Final Valuation Date and/or Maturity Date falls, the Strategy will compare the Reassessed Number of Issuers to the Current Number of Issuers, if any, to determine the asset allocation for the Portfolio for the next month.

If the Reassessed Number of Issuers on an Allocation Date is less than the Current Number of Issuers on such Allocation Date (such that the corresponding Equity Investment for the following month will consist of at least one less Underlying Equity Security Issuer than the current month), the ineligible stocks will be notionally sold and the proceeds will be used to notionally purchase the Underlying Equity Securities to be notionally added to the Equity Investment, if any, and the remaining portion will be used to notionally invest in Deposits for the Fixed Income Investment, as described in the Term Sheet.

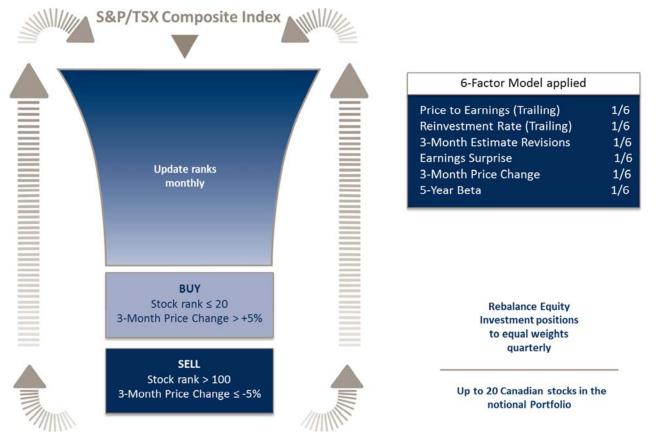
If the Reassessed Number of Issuers on an Allocation Date is greater than the Current Number of Issuers on such Allocation Date (such that the corresponding Equity Investment for the following month will consist of at least one more Underlying Equity Security Issuer than the current month), the funds notionally invested in the Deposits on such Allocation Date (or the applicable portion thereof) will be used to notionally purchase the Underlying Equity Securities to be notionally added to the Equity Investment, as described in the Term Sheet.

If the Reassessed Number of Issuers on an Allocation Date equals the Current Number of Issuers on such Allocation Date, the allocation of the Portfolio between the Equity Investment and the Fixed Income Investment will remain unchanged for the following month.

"Reassessed Number of Issuers" on any Allocation Date means the lesser of (a)(i) the number of Underlying Equity Security Issuers that are eligible to notionally remain in the Equity Investment for the following month, plus (ii) the number of issuers that are eligible to be added to the Equity Investment for the following month (each number as determined by the Model on the last Business Day of the month in which such Allocation Date falls) and (b) 20 issuers.

"Current Number of Issuers" on any Allocation Date means the number of Underlying Equity Security Issuers notionally included in the Equity Investment on such Allocation Date.

#### MODEL



The S&P/TSX Composite Index and the S&P/TSX Composite Total Return Index are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and TSX Inc., and has been licensed for use by the Bank. Standard & Poor's<sup>®</sup> and S&P<sup>®</sup> are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones<sup>®</sup> is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). TSX is a registered trademark of TSX Inc. The trademarks have been licensed to SPDJI and have been sublicensed for use for certain purposes by the Bank. The Debt Securities are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, any of their respective affiliates or TSX Inc. and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P/TSX Composite Index and the S&P/TSX Composite Total Return Index.

Capitalized terms used but not defined herein have the meanings ascribed to such terms in the Term Sheet.

<sup>2</sup>The secondary market price of the Debt Securities at any time will generally depend on, among other things, (a) how much the prices of the underlying interests have risen or fallen since the Issue Date of such Debt Securities; and (b) a number of other interrelated factors, including, without limitation, volatility in the prices of the underlying interests, the level of interest rates in the applicable markets, dividend yields on any of the securities; if any, comprising the underlying interest, the currency in which the series is denominated, any currency hedging and the Maturity Date. The relationship among these factors is complex and may also be influenced by various political, economic and other factors that can affect the trading price of a Debt Security.